Colin Hawthorne

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My Key Qualifications

- **5 years of accounting experience**, one unbroken run from public accounting at RSM US LLP (2021) through YETI (current), all of it consumer products and audit.
- Owns assigned **month-end close areas** at YETI: journal entries, accruals, variance analysis, and balance sheet reconciliations across a multi-entity environment.
- **Inventory and COGS accounting** in partnership with operations, including reserve support that cut annual audit follow-up requests from 11 to 4.
- **ASC 606 revenue support** across direct-to-consumer, marketplace, and wholesale channels, with monthly tie-out exceptions reduced from 15 to 5 by reconciling Shopify, Amazon Seller Central, and wholesale summaries to NetSuite.
- **Sales and use tax support for 24 state filings, 100% on-time** over the last 12 months, coordinating data between NetSuite and Avalara.
- Advanced **Excel** built into the close: PivotTables, SUMIFS, and nested formulas in recurring templates that save 5 hours per month.

Experience

Accountant — **YETI**

May 2023 – Present · 3 yrs 6 mos

- Own assigned areas of the month-end and quarter-end close across multiple entities, preparing journal entries, accruals, variance analysis, and balance sheet reconciliations
- Cut balance sheet reconciling items older than 30 days from 22 to 7 over two quarters by implementing a monthly reconciliation tracker in NetSuite and Excel with follow-up dates assigned to operations and FP&A partners
- Account for inventory, cost of goods sold, and reserves in partnership with operations, standardizing reserve calculations and documenting slow-moving inventory support to cut post-close audit follow-up requests from 11 to 4 in the last annual audit cycle
- Built recurring revenue tie-out reporting across direct-to-consumer, marketplace, and wholesale channels in line with ASC 606, reconciling Shopify, Amazon Seller Central, and wholesale summaries to NetSuite with PivotTables, SUMIFS, and nested formulas and reducing monthly exception items from 15 to 5
- Prepare sales tax and use tax support for 24 state filings with 100% on-time delivery over the last 12 months, maintaining monthly workpapers and coordinating data exports between NetSuite and Avalara
- Saved 5 hours per month in recurring close reporting by creating standardized Excel templates for accrual rollforwards, COGS analytics, and variance review schedules

Audit Associate — **RSM US LLP**, national audit, tax, and consulting firm

Nov 2021 – Apr 2023 · 1 yr 5 mos

- Completed balance sheet and expense testing across multiple client engagements, delivering 8 assigned sections on time during the 2023 busy season by organizing request lists, tracing support to the general ledger, and maintaining review-ready workpapers.
- Supported year-end inventory count procedures for consumer products clients, covering 3 physical count locations with no unresolved count observation exceptions, performing sample test counts and tying final sheets back to client inventory reports.
- Improved workpaper consistency for revenue and accrual testing, cutting manager review notes from 6 comments per section to 2 by the final engagement through standardized lead sheet references and cross-foot checks in Excel.
- Tested account balances, journal entries, and internal controls, and documented client processes for middle-market clients, including consumer products and distribution engagements.

Education

- **Texas State University** — Bachelor of Business Administration in Accounting · 2017 – 2021

Skills

- **Systems & Tools:** NetSuite, Microsoft Excel (PivotTables, SUMIFS, nested formulas), Shopify, Amazon Seller Central, Avalara
- **Technical Accounting:** Month-End Close, Inventory Accounting, Account Reconciliations, Accrual Accounting, ASC 606 Revenue Recognition, Sales & Use Tax

Certifications

- **CPA** – Texas State Board of Public Accountancy (2025)